inaya

inaya Health Pricing
2024

Cost Types

inaya has two types of costs:

- Implementation Costs
- Running Costs

Implementation Costs.

Implementation costs are the initial costs required to implement inaya at your site. Because of this they are required to be paid at once before inaya is installed and implemented at your site.

Running Costs.

Running costs are required to maintain a healthy running of the system after implementation of inaya. They last for the lifetime of the product and are charged on a monthly basis. This covers the cost of

- License
- Support And Maintenance
- Offsite Backup
- Continuous upgrades

For clients who have a *good internet connection* and prefer **not** to have a physical server on site they can opt to rent cloud servers via the cloud hosting plan.

inaya Editions

inaya is sold in three editions.

- Lite Edition
- Standard Edition
- Premium Edition

The editions differ in the number of features they have, with the Lite Edition having the smallest number of features and the Premium Edition having the largest number of features.

Lite Edition.

inaya Lite Edition is the most affordable edition of inaya. It has just the minimum amount of features to keep a health service provider running. It includes all the features of inaya except the ones found in the Standard Edition and Premium Edition.

The features it contains are;
- Patient Electronic Medical Records
- Patient Flow management by Ques
- Investigation Request and Reports Workflow
- Pharmacy and Prescriptions
- Point of Sales(POS)
- Cash Box management
- Stock management
- Management of employee records
- Advance payments management
- MTUHA reports
- Laboratory logbook

Standard Edition

The standard edition of inaya is the most pragmatic edition of inaya. It adds a couple of features to the Lite Edition to tackle more complicated problems in your organization.

The features it adds are:
- In-Patient Management
- Postpaid(Insurance / Company) customer management
- Revenue Sharing with Practitioners and Partners
- Vendor Based Procurement
- Diary
- Loyalty Programmes
- Vaccination
- Chat
- Sample Based Lab Management System (LMIS)
- NHIF Integration (e-claim automation)
- GePG Integration.

Premium Edition

The premium edition of inaya is the most comprehensive and versatile edition of inaya. It lives to the holistic approach of inaya by being able to touch most (if not all) aspects of running a Health Service Providing Institution.

Its built on top of the standard edition and adds the following features:

- Inventory Requisitions
- Purchase Requisitions
- GRN
- Fixed Assets
- IFRS Accounting
- Payroll
- Budget

Pricing

You will pay the implementation fee once before the start of the implementation. After implementation is over you will then start to pay a fixed amount per month.

The pricing is based on the number of users that will be logged in at the same time. We call these **live users.**

Implementation Costs -- TZS

No Of Live Users	Lite	Standard	Premium
5	1,000,000	1,500,000	3,000,000
10	1,500,000	2,000,000	4,000,000
20	2,000,000	3,000,000	5,000,000
35	3,000,000	5,000,000	8,000,000
50	5,000,000	8,000,000	15,000,000
70	8,000,000	15,000,000	25,000,000
Above 70	negotiable	negotiable	negotiable

Running Costs (per month) -- TZS

No Of Live Users	Lite	Standard	Premium
5	100,000	150,000	300,000
10	150,000	200,000	400,000
20	200,000	300,000	500,000
35	300,000	500,000	800,000
50	500,000	800,000	1,500,000
70	800,000	1,500,000	2,500,000
Above 70	negotiable	negotiable	negotiable

Cloud Hosting(per month) -- TZS

No Of Live Users	Lite	Standard	Premium

5	30,000	60,000	80,000
10	40,000	80,000	120,000
20	60,000	120,000	150,000
35	120,000	180,000	300,000
50	180,000	300,000	450,000
70	300,000	450,000	600,000
Above 70	negotiable	negotiable	negotiable

The running costs and cloud hosting costs are referred to as **subscription fees**.

Postpaid Option

There is a postpaid option for subscription fees, however it is subject to the following conditions
- It costs 20% more than the prepaid option
- The bill must be paid within one month from the day of the activation of the postpaid option

Device Integration-- TZS

Interface Method	Price Per Device	Example Device
RS232 Capable Device	600,000	FBP Machines, Most Old models device
HL7 Capable Device	800,000	Most modern devices; Biochemistry,FBP
DICOM Capable Device	1,000,000	Xray, Ultrasound, CT, MRI
Printer Emulation	1,200,000	Devices without the above mechanisms

Device integration is paid in full before the integration process begins.

If the above is not feasible for the client, there is a payment plan option which breaks the device integration costs into monthly payments. The client is free to choose how

long the payment plan should last, however it should be noted that the payment plan adds a 20% fee per annum.

The payment plan monthly installments are added to the monthly subscription fees and will form part of the subscription fees for the duration of the payment plan. That being the case they will also be subjected to the same rules as the subscription fees rules.

Package Switching Fee

If the client wants to upgrade by either increasing the number of live users or upgrading to standard or premium edition then the amount already paid will be deducted from the price of the upgrade.

Additional Costs

For clients outside Dar-es-salaam, Tanzania the client will cover transport and remote expenses of the team visit during implementation and any support visit.

The remote expenses rate is **100,000/=** per day. The transport fees varies depending on the distance from Dar es Salaam and will be shared before the trip.

Payment Schedule

Implementation License

For implementation Users will be granted a free implementation license which will cover running costs, license and cloud hosting and it will last for:

- 30 days for up to 35 users
- 60 days for more than 35 users.

The implementation license is expected to be used during implementation and testing of the system. Implementation phase is considered completed once the implementation license expires, after which the support phase kicks in.

Fixed Pricing Mode

- 50% Implementation Fees Before start of Implementation
- 50% Implementation Fees After implementation Ends
- Running Costs and Cloud Hosting monthly, after the implementation license expires.

Other Services

Virtual EFD (VFD)

inaya has been integrated into Tanzania Revenue Authority (TRA) Virtual EFD service (VFD). This allows you to generate EFD Receipts without requiring to have an actual physical EFD device, thus allowing you to save money required to purchase the EFD hardware.

Inaya can generate receipts which have TRA verification code and QR-CODE that can be used to verify the receipt. This saves you the time of reentering the receipt in a device and can reduce errors.

This service costs **240,000/=** per year

Intelligent SMS

inaya offers intelligent sms services that can automatically or manually send sms based on the data that's on the system. Smart criteria and schedules can be applied which will send out custom personalized SMS based on the data that's on the system. E.g an sms to clients whose invoices are more than 45 days overdue.

Our SMS are sold in bundles as shown below. The bundles are prepaid.

No Of SMS	Price
500	25,000
1,500	70,000
5,500	225,000
15,500	600,000
55,500	2,000,000
Above 55,000	negotiable

Signature Pad

Inaya has integration to signotec signature pads, This allows users to sign documents. For instance it can be used by NHIF patients to sign NHIF claim forms. It may also be used to sign consent forms, payment vouchers etc.

Brand	Model	Lumpsum Price	12 Monthly Installment Price
SignoTec	ST-BE 105-2-U100	1,500,000	150,000 per month

If the above is not feasible for the client, there is a payment plan option which breaks the signature price costs into monthly payments. The client is free to choose how long the payment plan should last, however it should be noted that the payment plan adds a 20% fee per annum.

The payment plan monthly installments are added to the monthly subscription fees and will form part of the subscription fees for the duration of the payment plan. That being the case they will also be subjected to the same rules as the subscription fees rules.

NB: It is optional to purchase our signature pad. But consider the specifications that are needed for integration processes with free installation.

Price Changes

The prices indicated in this document are subject to annual reviews, however it is guaranteed that any changes made to the prices will not exceed 30% of the previous year's price. These changes will be communicated 60 days before they become active.